



CASE STUDY

A case study for **Desucla**

Desucla and Digital Craftsmen Partnership Facilitates Compliance and Growth for EU & Non-EU Organisations Entering the EU Market



Introduction

Desucla, a fiscal representation company, specialises in assisting EU and non-EU organisations with achieving compliance and tax requirements when selling services and products into the European Union. The rules and regulations for operating in the EU

often require non-EU organisations to submit tax returns and make payments to various authorities across Europe, which can be a significant barrier to entry for companies. Desucla solves this problem by representing their clients in the EU.



Digital Craftsmen, Desucla's IT partner, improved services with a compliant hosting environment on AWS, enhanced security, 24/7 Security Operations Centre, compliance support, collaborative collaboration, Privilege Access Management, and Message Queueing system delivery.

The Problem

The unprecedented growth of online sales following the Covid-19 pandemic has accelerated the need for such services. As more non-EU organisations are now looking to enter the EU market, companies like Desucla are facilitating access to this lucrative region.



The Solution

Fintech is a highly competitive area and not delivering the right services to the right audience at the right time carries significant lost opportunity costs. In order to continue providing high-level services to its clients and take advantage of new business opportunities, Desucla sought an IT partner capable of helping them deliver their services in line with regulatory compliance, best practices and their clients' compliance requirements.

That's where Digital Craftsmen came in. Chosen as their trusted IT partner we were able to help Desucla improve their services by:

- Designing and building a compliance hosting environment for Desucla's sites and services on AWS
- Seamlessly migrating Desucla's sites and services into the new hosting environment while taking advantage of the latest technologies, features and best practices.
- Implementing security measures such as Encryption at Rest (Backups, Storage, Database etc) and Encryption in Transit (Web Traffic, Shared Storage etc)
- Implementing security measures such as Certificate Management, Change Management, Key Management Services, Patch Management, Vulnerability Management, Access Management, ITSM Service Desk and Documentation, Continual Improvement Register, Intrusion Detection and Prevention Systems (IDS\IPS)
- Providing a 24/7 Security Operations Centre (SOC)
- Providing reporting systems to facilitate MI\BI processes
- Providing infrastructure to support SSO for Desucla Clients
- Producing supporting evidence to satisfy compliance & audit requirements
- Close collaboration through a dedicated service delivery team including collaborative CI pipeline
- Research, Investigation, Delivery and Management of Privilege Access Management (PAM) solution
- Delivery of new Message Queueing systems to support technological innovation at Desucla

The Result

With Digital Craftsmen's support, Desucla continues to scale up its operations to help organisations enter the EU market while staying compliant with all relevant regulations. This partnership has led to sustained growth and new business opportunities for Desucla. It exemplifies the impact and success of a partnership with an IT partner that understands the complexities and requirements of the sector.

Find out more about how Digital Craftsmen can help your business with bespoke hosting and cyber security services

Call or Email us on

020 3745 7706

contactacraftsman@digitalcraftsmen.com

Alternatively, you can visit us at

www.digitalcraftsmen.com





About Digital Craftsmen

As hosting experts, we provide bespoke hosting and managed services to financial services firms looking to maximise performance and profitability without compromising data security. Since setting up Digital Craftsmen back in 2002, it has been our aim to bring the human touch to a service that is often offered impersonally and entirely online. That means we will go out of our way to become in effect an extension of your own in-house team, providing a service that is flexible, personal and tailored to your exact specification.



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